

**ITEM 11. TENDER – APPLICATION DEVELOPMENT AND SUPPORT
SERVICES - .NET AND RELATED TECHNOLOGIES**

FILE NO: S125425

TENDER NO: 1531

SUMMARY

This report provides details of the results of a tender for the provision of professional services relating to the development and support of the City's computer systems that are based on Microsoft .Net and related technologies.

One of the City's preferred platforms for system development is based on Microsoft .Net, IIS and SQL Server technologies. The City has developed a number of business systems using this platform, the most notable being the suite of customer facing Online Business Services.

Business system development using this platform has been undertaken through a contract established in 2012 which is due for renewal. Accordingly, a tender process has been initiated.

During the term of the new contract the successful vendor will be invited to quote on .Net and web work on a preferred supplier basis. Activities may include planning, designing, building, testing, implementing, supporting and documenting. An initial priority will be the continued development and support of the Online Business Services facility, as well as the maintenance and support of other systems built in these technologies.

This report recommends that Council accept the tender offer of Tenderer 'D' for the provision of application development and support services in .Net and related technologies, as required.

RECOMMENDATION

It is resolved that:

- (A) Council accept the tender offer of Tenderer 'D' for the supply of professional services for the development and support of .Net and related technologies based systems for a period of three years with two optional one-year extensions;
- (B) authority be delegated to the Chief Executive Officer to negotiate, execute and administer the contracts relating to the tender; and
- (C) authority be delegated to the Chief Executive Officer to exercise the option referred to in clause (A), if appropriate, and negotiate the price to extend the contract accordingly.

ATTACHMENTS

Attachment A: Tender Evaluation Summary (Confidential)

Attachment B: Schedule of Rates (Confidential)

(As Attachments A and B are confidential, they will be circulated separately from the agenda paper and to Councillors and relevant senior staff only.)

BACKGROUND

1. One of the City's preferred platforms for system development is based on Microsoft .Net, IIS and SQL Server technologies. The City has developed a number of business systems using this platform, the most notable being the customer facing Online Business Services. The facilities have been well received by both the responsible business units and the City's customers.
2. Business system development using this platform has been undertaken through a contract established in 2012 which is due for renewal. Accordingly, the City issued a request for tender seeking to appoint a preferred supplier with the required skills and experience.
3. The proposed contract would be for three years plus two optional one-year extensions, provided that:
 - (a) performance during the contract period has been satisfactory;
 - (b) the City has an ongoing need for the contracted services; and
 - (c) prices quoted during the term of the contract remain competitive with industry movements.

INVITATION TO TENDER

4. The tender was advertised in The Daily Telegraph, The Sydney Morning Herald and the City's e-Tender portal on Tuesday 9 June 2015, with submissions closing at 11:00am on Tuesday 30 June 2015.

TENDER SUBMISSIONS

5. Eight submissions were received. The following organisations submitted proposals:
 - Artis Group Pty Limited
 - Dialog Pty Limited
 - DWS Australia
 - Fujitsu Australia Limited
 - Larsen Toubro Infotech Limited
 - Readify Pty Ltd
 - SMS Management Technology Pty Ltd
 - Veritec
6. No late submissions were received.

TENDER EVALUATION

7. All members of the Tender Evaluation Panel have signed Pecuniary Interest Declarations. No pecuniary interests were noted.

8. The relative ranking of tenders, as determined from the total weighted score, is provided in the Confidential Tender Evaluation Summary – Attachment A
9. All submissions were assessed in accordance with the approved evaluation criteria being:
 - (a) demonstrated experience in Systems development in .Net and related technologies;
 - (b) demonstrated experience in supporting production systems built in MS.Net and related technologies;
 - (c) proposed / key personnel, capability, qualifications, level of expertise;
 - (d) Microsoft Gold Partner or Above;
 - (e) workplace health and safety;
 - (f) financial and commercial trading integrity, including insurances, and
 - (g) schedule of rates.

PERFORMANCE MEASUREMENT

10. The proposed contract would be for three years plus two optional 1 year extensions, provided that:
 - (a) performance during the contract period has been satisfactory;
 - (b) the City has an ongoing need for the contracted services; and
 - (c) prices quoted during the term of the contract remain competitive with industry movements.
11. The performance of the software and the supplier is reported and reviewed in a monthly contract meeting.

FINANCIAL IMPLICATIONS

12. Sufficient funds are allocated annually through the IT Projects Portfolio capex budget and the Information Services recurrent operating budget.

RELEVANT LEGISLATION

13. The tender has been conducted in accordance with the Local Government Act 1993, the Local Government (General) Regulation 2005 and the City's Contracts Policy.
14. Attachments A and B contain confidential commercial information of the tenderers and details of Council's tender evaluation and contingencies which, if disclosed, would:
 - (a) confer a commercial advantage on a person with whom Council is conducting (or proposes to conduct) business; and
 - (b) prejudice the commercial position of the person who supplied it.

15. Discussion of the matter in an open meeting would, on balance, be contrary to the public interest because it would compromise Council's ability to negotiate fairly and commercially to achieve the best outcome for its ratepayers.

CRITICAL DATES / TIME FRAMES

16. There is a pipeline of new business functionality to be delivered as soon as possible by the .Net and related technologies developer. This functionality is required by the business.

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Director Workforce and Information Services

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